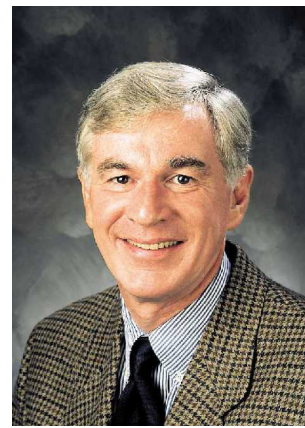




John T. Cognetti
CCIM, SIOR
Licensed since 1977, committed to regional economic development with an extensive knowledge of the commercial and industrial markets, he serves as Chairman of the Board of Penn's Northeast & has been recognized nationally as a CoStar Power Broker 2012 Top Broker.

jcognetti@hinerfeldcommercial.com
(o) 570-207-4100 ext. 200
(d) 570-471-4528
(c) 570-466-3843



Patrick Sammon
Associate Broker
Mr. Sammon has over forty years experience in commercial real estate. He is especially effective with properties having complicated rights & interests, unusual features, and questionable future uses, and then accounting for them in pricing and marketing.

psammon@hinerfeldcommercial.com
(o) 570-207-4100 ext. 201
(c) 570-814-0879



Colin "Griff" Keefer, BOMA
With over 20 years of commercial real estate development, management and brokerage experience in Industrial, Office, and Medical Office categories. Mr. Keefer represents buyers and sellers, tenants and landlords. He is a licensed realtor in the State of Pennsylvania.

gkeefe@hinerfeldcommercial.com
(o) 570-207-4100 ext. 212
(c) 570-574-0421



Elijah Miller
Sales Associate
Experience:

- 6 years residential & commercial construction
- 6 years non-profit management.
- Education:
- University of Scranton – MBA – Operations Management & ERP
- Penn State University – B.S. Business – Financial Services

emiller@hinerfeldcommercial.com
(o) 570-207-4100 ext. 211
(c) 570-690-4352

Hinerfeld

COMMERCIAL REAL ESTATE

Performance Not Promises

Noteable 2018 Sales and Leases in Northeastern Pennsylvania



Scranton

This 30,750 SF Class A 2-story Medical Office Building (MOB) property was sold by Hinerfeld Commercial Real Estate in 2018. Hinerfeld Commercial Real Estate, the original listing broker in 2012-13 successfully handled leasing during construction, providing the owner 100% lease up during the worst economic recession in decades. Anchor tenants included Geisinger Health Systems and Community Health Systems. In 2017-18 Hinerfeld further negotiated lease renewals with the tenants, securing forward income for the building, while at the same time marketing the property for sale. The property sold to Geisinger Health Systems.



Keystone Industrial Park
3600SF of flex/office space leased to Smartwatt Energy Inc & 4800SF to Goodwill of NEPA



Moosic
Montage Mountain Road, 1,488SF leased for professional offices.



Wilkes-Barre
Mundy Street, 1,675SF for professional office space.



Carbondale
2,975 square feet on one half acre former Turkey Hill store.

Our Company

The Hinerfeld Real Commercial Real Estate Company is the oldest commercial real estate company in Northeastern Pennsylvania. Founded in 1934. Hinerfeld is nationally recognized as a leader in the brokerage of commercial and industrial properties in this region.

Quality service to our clients, integrity, market knowledge, community involvement and professionalism are core values incorporated in our daily business practices. The outcome has been the opportunity to represent a variety of regional, national and international corporate and individual clients.

Throughout the course of the Company's history, we have been privileged to have provided professional real estate services to companies such as, AT&T, Aramark, Fastenal, Cargill, Akzo-Nobel, FEDEX, Dish Network, MAB Paints, GE Capital, Hertz Penske, Schwan's, Frito Lay, Wells Fargo, Tredegar Corporation, Gertrude Hawk, Vaxserve/Sanofi, Paper Magic, First City, Harper Collins, Xerox and Met Life and the Topps Company to name a few.



Scranton

Former AAA member services building sold to the Scranton Preparatory School. This 19,970 square foot building on (0.46 acres) nearly rectangular corner lot.



O'Hara Industrial Park in Pittston Township

We represented NFI in their search for regional office and vehicle service site. The former Stephenson Equipment sold to NFI. 10,700 square feet on 2 acres. **

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Scranton, PA 18503
info@hinerfeldcommercial.com



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LEASED
Milesburg
20,000 square foot of industrial warehouse flex space was leased to Core & Maine, a Florida company.**



LEASED
Scranton
We represented the owner and assisted Friends of the Poor in leasing 9,440 square foot warehouse/office/retail.



LEASED
Hanover Industrial Estates, Hanover Township
10,000 Usable square foot of industrial flex space leased to a New Jersey company and 140,000 usable square foot to out of state company**



SOLD
Plains Township
We represented A. Duie Pyle (ADP) Inc in the sale of their former terminal to Saia Motor Freight Line, LLC. The property consisted of a 31 crossdock terminal, shop and offices on 3.6 acres *



SOLD
Scranton
Former Geisinger administrative offices sold to a private party. Consisting of 4,213 square feet (+/-) on two floors. *



SOLD
Wilkes-Barre
Former medical office building consists of 9,500 square feet on two floors each at grade on a .85 acre lot. *



LEASED
Glenmaura Corporate Center, Moosic
Class A office space at 54 Glenmaura Plaza: we leased 4,263 rentable square foot for law offices; 3,352 rentable square feet to Comcast. *



LEASED
Dunmore
Professional Building. 691 square foot; 2,128 square foot; 719 square foot for use as medical offices. *



SOLD
Scranton
11,442 Square foot commercial building consisting of offices, warehouse and storage areas. *



SOLD
Scranton
10,500 Square foot former restaurant on 2.75 acres on the Viewmont Drive retail strip. New home to AAA. **



SOLD
Dunmore
Five acres of undeveloped land with utilities sold to Dunmore Borough.



LEASED
Glenmaura Corporate Center, Moosic
11,693 Rentable square foot of Class A office space at 53 Glenmaura National Boulevard. **



LEASED
Shoppes at Montage, Moosic
1,300 Square foot retail store front to Milan Laser. **



LEASED
Waterfront Professional Park, Wilkes-Barre
5,200 Square foot of professional office space.**

*HCRE represented landlord/owner **HCRE represented tenant/buyer